



GALINDO GROUP
REAL ESTATE



TRANSACTION FEE

- **TRANSACTION COORDINATOR (\$500)**
- **BROKERAGE FEE (\$495)**
- **TOTAL: \$995**

AGENTS

- **BUYER'S AGENT COMMISSION IS PAID BY THE SELLER**
- **OPTION TO "TIP" SELLER AGENT IF THEY'RE SATISFIED**



ZORANOVIĆGROUP.COM
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Outline

What will we be going over?

Planning

Money

People

Paperwork

Execution

Marketing Program

Your Timeline

Contingencies

Post

Tasks After Sale

Planning For Later

Money

Home Seller Money Guide

What is Your Home Worth?

\$\$\$

What is Your Mortgage Amount?

\$\$\$

How Much Will You Profit?

\$\$\$

Should We Continue?

Yes, This Looks Great

(Let's Move Forward)

No, I'm Not Selling

(I Never Want to Leave)

People

Stress-Free Seller System

I Don't Want To Be Bothered

(Sell your home with no one bothering you)

NO SHOWINGS NO PROBLEM PROGRAM

Who is this for?

- Don't Want Showings...
- Don't Want to keep their home tidy...
- Are always home and don't like company...

OR

I Want Buyers To See My Home

(Have Qualified Buyers Come By)

White Glove Buyer Service

Who is this for?

- Want 1 on 1 Buyer Showings...
- Want Ultra-Qualified Buyers...
- Want Maximum Exposure...

Execution

Stress-Free Seller System- Marketing Plan

Virtual Seller Program

(Sell your home with no one bothering you)

Virtual Seller Program

Who is this for?

- Don't Want Showings...
- Don't Want to keep their home tidy...
- Are always home and don't like company...

OR

Seller Advantage Program

+ Complete Virtual Seller Program Included

Seller Advantage Program

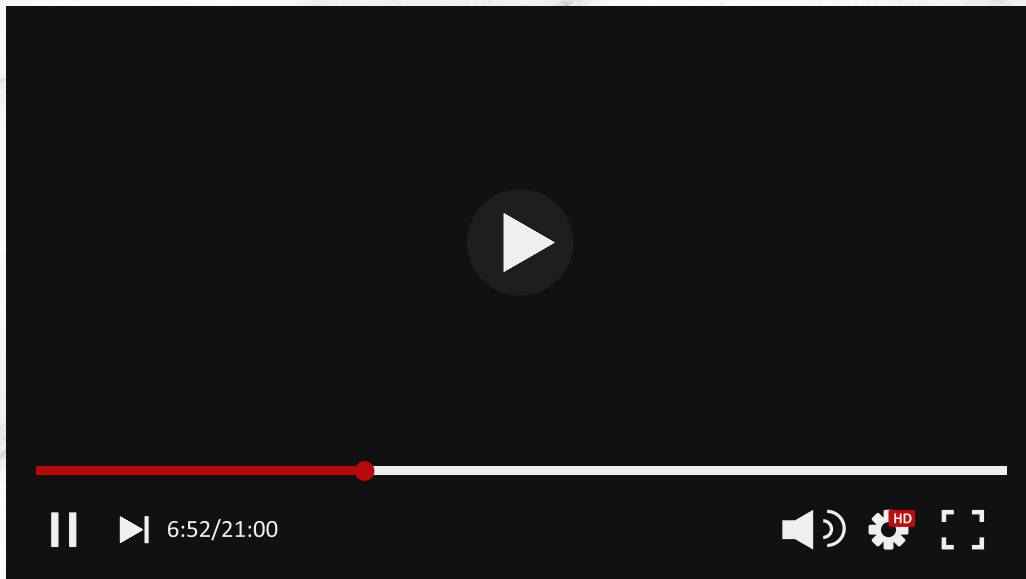
Who is this for?

- Want 1 on 1 Buyer Showings...
- Want Ultra-Qualified Buyers...
- Want Maximum Exposure...

S.A.P

Seller Advantage Program

Bringing a Guaranteed 10-15 Buyer Leads Weekly



Watch Full Video Here

View Full Guide Here

Who is this for?

- If You Want Maximum In Person Exposure...**
- You Don't Mind Going Out for 3 Hours...**
- Believe In In Person And Traditional Marketing...**

Who is this not for?

- If you don't like being bothered...**
- Don't like people walking through your home...**
- Prefer to keep to yourself...**

Yes, This Looks

(Let's Move Forward)

No, I'm Not Selling

(I Never Want to Leave)

WHITE GLOVE BUYER SERVICE

HOW TO GET **ULTRA-QUALIFIED** BUYERS FOR YOUR HOME

01

TAKE THEM BY THE HAND WITH 1 ON 1 SHOWINGS

- WE WILL ACCOMPANY BUYERS FOR ALL SHOWINGS NO MATTER THE TIME OR DAY

02

PROVIDE ALL MATERIALS BEFOREHAND

- INSPECTION REPORT+PRIVATE APPRISAL+MEMORABLE MATERIAL
- **INCREASE** BUYER CONFIDENCE BY **65%**

03

REQUIRE PROOF BEFORE BOOKING AN APPOINTMENT

- BUYERS MUST SUBMIT A **PRE-APPROVAL LETTER** OR **PROOF OF FUNDS** BEFORE COMING BY

04

ONE OF A KIND 10 QUESTION QUIZ ESTABLISHING TIMELINE, MOTIVATION AND GETS APPROVED BY YOU

- FILTERS OUT LOOKEYLOOS BY **71%**

05

BUYER MUST GET APPROVED BY OUR LENDER AS WELL

- **LOWERS** BUYER BACK-OUT BY **54%**

06

BUYERS AGENT INCENTIVE OF \$10,000 GIVEAWAY

- GENERATES **1.35X** MORE SHOWINGS IN THE FIRST **14 DAYS**

\$3,499 VALUE
GIVEN TO YOU FOR FREE WITH OUR WHITE GLOVE SERVICE

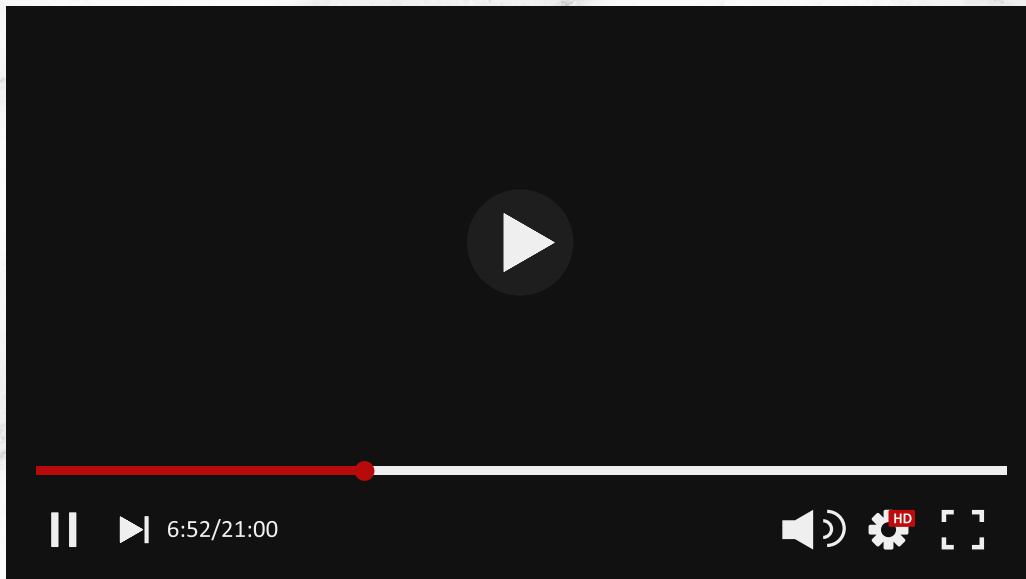
CALL NOW TO FIND OUT IF WE ARE A GOOD FIT
702-812-1432



V.S.P

Virtual Home Showcase Plan

Reaching 15,000 People Per Week



Watch Full Video Here

View Full Guide Here

Who is this for?

- If you value your privacy...**
- If you are always home...**
- Prefer to keep to yourself...**

Who is this not for?

- If You Want Maximum Exposure...**
- If You Want Top Dollar...**
- Believe In In Person And Traditional Marketing...**

Yes, This Looks Great

(Let's Move Forward)

No, a La Carte Please

(I Never Want to Leave)

NO SHOWINGS NO PROBLEM

HOW TO SELL YOUR HOME WITH NO ONE BOTHERING YOU BLUEPRINT

01

HAVE CLEANERS TIDY UP THE HOME AND DECLUTTER IT
• THIS ALLOWS FOR BETTER ONLINE VISIBILITY

02

HAVE PROFESSIONAL PHOTOS + VIRTUAL TOUR OF YOUR HOME
• **INCREASE** SELLABILITY BY **96%**

03

HAVE AN INSPECTION REPORT DONE + PRIVATE APPRAISAL
• **INCREASE** IN ONLINE BUYER CONFIDENCE BY **84%**

04

CREATE 3-5 DIFFERENT PHYSICAL MARKETING MATERIALS TO MAIL
• CREATE A BUZZ AROUND YOUR HOME

05

RECORD SOCIAL MEDIA CONTENT FOR YOUR HOME
• **90%** OF HOME PURCHASES COME FROM THE BUYER SEEING THE HOME **ONLINE**

06

1 ON 1 VIDEO CALL APPOINTMENT BOOKING SYSTEM
• QUALIFIED BUYERS CAN WALK (NOT LITERALLY) THE HOME THROUGH YOUR EYES

07

LIST YOUR HOME ACROSS ALL POSSIBLE HOME PLATFORMS
• MANY SERVICES ARE **FREE** AND MAXIMIZE YOUR EXPOSURE

08

CALL YOUR COMMUNITY
• MANY FRIENDS AND FAMILY MOVE NEXT TO EACHOTHER

09

RUN A LEAD GATHERING ADVERTISING CAMPAIGN ON FACEBOOK AND GOOGLE
• GAIN **1,000-16,000** IMPRESSIONS OR EYEBALLS ON YOUR HOME



Paperwork

Complex Paperwork Made Easy

Let's Go Through it Together

(Go Through The Paperwork 1 on 1)

OR

I'll E-Sign Everything

(All Paperwork To Be Signed Online)

Our Gaurentees

No HandCuff Listing

(We Work Day To Day, Fire Us Whenever)



Weekly Review & Preview

(Talking To You Once A Week Minimum)



Planning

Every Step We Take

Prep

Deep Cleaning | Full Landscaping
Decluttering Service | Junk Removal

Present

Drone Footage | Video Tour
Custom Website | Virtual Home Tour
Photography | Virtual Staging

Push

MLS Listing & 100+ Websites
Start Of Marketing Plan

Timeline

Stress-Free Seller System- Marketing Plan

Week 1

Contract Execution

EMD Deposit (2 days)

Due diligence begins (14 days)

Week 2

Buyer Home Inspection

Buyer Appraisal

Due diligence ends

Week 3

Appraisal Contingency ends

Fulfill Repairs Request

Due diligence ends

Week 4

Settlement Review

Signing

Close of escrow



GALINDO GROUP
REAL ESTATE



ABOUT US



Mladen Zoranovic and Milos Pajic We have been in the real estate and marketing game for 4 years...

Helping over 17 families helped and \$50,000,000 worth of real estate sold...

Coming from a marketing background let us save buyers and sellers \$11,000 and make \$14,000 or more in profit...

We are proud partners of the Vegas Golden Knights...



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